



Tender form No.

Part, A-Technical Bid

(Cost of Tender Form-Rs. 3000/- (For General) & Rs. 1500/- (For SC/ST)
G.S.T. Charges @18% Extra

The Managing Director,
U.P. Small Industries Corporation Ltd.
110, Industrial Estate, Fazalganj,
Kanpur.

Sir,

With reference to your advertisement dated.....in, I /We
am /are submitting my / our offer.

I/We agree to Coordinate in selling the iron & steel made available to U.P.S.I.C. Ltd.
on cash basis, to be supplied to SSI units only duly registered in Uttar Pradesh and
I/We Coordinate in Selling the said material from Godown based
on the order placed from time to time as the quantities mentioned in the tender
documents.

Kindly intimate about your decision on this application for appointment as
Coordinator so that we start to collect the demand of the SSI units for the material for
the period **01.08.2017 to 31.07.2019.**

As desired, we are enclosing herewith the following documents:-

- 1. Registration Fees-** I/We am/are enclosing herewith Demand Draft/ Pay
Order for Rs. 25,000/- (Rupees Twenty five Thousand only) No.
..... dated..... drawn
on.....Bank. This amount will be non-refundable for
the successful applicants / Tenderer.
- 2. Earnest Money –** I/We am/are enclosing herewith Demand Draft/ Pay Order
for Rs.5.00 Lacs (Rupees Five Lacs) for Ghaziabad and Rs. 2.00 Lacs
(Rupees Two Lacs) for Agra Kanpur, Lucknow, Moradabad & Allahabad
each Bearing No.....datedamount
Rs.....drawn on..... Bank. This will be
kept by the Corporation till desired period from the successful applicants
/Tenderer and it will be treated as Security Money.
- 3. Latest Income Tax Clearance Certificate /return for the Year.....** is
enclosed herewith, along with PAN No.....
- 4. Financial Soundness in terms of certificate by Bank and statement of
moveable & immovable properties.**
- 5. Three years experience in Iron & Steel sector, in Government Sector.(With
Support)**

Yours faithfully,

Encl: As above

For.....
(Proprietor/Partners/Style) Name & Seal



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Tender form No.....

PART,B- QUANTITY /FINANCIAL BID

The Managing Director
U.P. Small Industries Corporation Ltd.
110, Industrial Estate, Fazalganj
Kanpur

Sir,

In reference to your advertisement dated.....in,I/ we submit my/our offer .I/we agree and abide by the terms and conditions laid down here in.

TERMS & CONDITIONS WITH THE COORDINATOR/COORDINATORS

Appointment of Coordinators is being undertaken Area wise to enable UPSIC Ltd. to make endeavor to supply Iron & Steel to the registered S.S.I. units in the state of Uttar Pradesh from time to time, as per its availability.

- 1 **TENURE OF M.O.U.**: That the tenure of MOU for the purpose of rendering services by the Coordinator shall be for a period commencing from **01.8.2017 to 31.7.2019** provided that the aforesaid period may be modified, altered or reduced at the sole discretion of the Corporation.

In case the tenure is reduced as agreed hereinabove, no prior notice shall be required to be served upon the Coordinator. However, if the tenure is extended beyond above Period, a formal advice shall be issued by the Corporation to the Coordinator. The said advice shall be subject to the terms and conditions contained herein or mutually agreed upon.

2. **CATEGORIES & QUANTITIES OF STEEL MATERIALS**: This MOU will cover categories and quantities of steel materials with at leastMT (as per Annexure-A) of Iron and Steel in the above period of MOU subject to the availability.

Category

Size & Section

Quality

Contd.....2

3. **TERMS AND CONDITION:**

- (a) **Financial Arrangements:** Coordinator / Coordinators shall be required to make standing financial arrangements as per the prevailing terms and conditions of SAIL/ VSP applicable on direct dispatches/ Stockyard for lifting of material. The terms & conditions of SAIL/VSP have been separately understood by the coordinators and they are to abide by the same.
- (b) **Price:** The selling price of the UPSIC Ltd. shall be the invoice price of Main Producers Plus admissible JPC rebate and applicable taxes and statutory levies as for time being in force. Selling price will be free from market fluctuation(if any) from time to time.
- (c) **Turnover Discount/Cash Discount:** As of now Cash Discount/Quantity Discount/Marketing tools will be passed on to the Coordinator in full, on month to month basis after receipt of the same from main producer, if made admissible by them. 90% TOD will be passed on to the MOU Holder after successful completion of MOU period only after receiving the same from SAIL/VSP and 10% will be retained by the corporation . In the event of non-receipt of the Cash Discount/Quantity Discount/Marketing tools and TOD from SAIL/VSP for any reasons whatsoever, the UPSIC shall not be responsible for payment of the same.
- (d) **Incentive:** As of now Coordinators are entitled for the Paymen of Incentive as per slabs given below against the services given by them as Coordinator:-

<u>Quantity</u>	<u>Rupees</u>
2500 - 5000	Rs. 75.00 Per MT
5001 - 7500	Rs. 100.00 Per MT
7501 – and above	Rs. 125.00 Per MT

- (e) **Registration fee & Security:** Rs. 25,000/- (Rupees Twenty five thousand only) has to be deposited by the tender Applicant as Part 'A' which will be non refundable for successful tenderer. Rs.2,00,000/- (Rupees Two lacs only) or Rs. 5,00,000/- (Rupees Five Lacs) has to be deposited as Earnest Money and will be retained by UPSIC in case of the successful tenderer from the date of execution of MOU period with three months grace period and will be without interest bearing for the commitment purposes and same will be adjusted or refunded on successful completion of MOU only. In case the performance of the successful coordinator/ MOU Holder is not as per terms and conditions of MOU, such deposit by the Coordinator/MOU Holder will be forfeited by the Corporation.
- (f) **Other Levies:** Demurrage, Wharfage and octroi etc. will be paid by the Coordinator. Corporation will not pay any other levy, if due & will be on Coordinator account.

Contd.....3

- (g) **Lifting:** The MOU Holder shall have the Iron & Steel lifted from the Corporation's Depot against full payment after having all necessary formalities completed by the SSI units. The Coordinator/ MOU Holder shall have the entire quantity lifted, booked by him, on behalf of SSI units. Any loss on this account shall be recovered from him. Transportation cost from the Corporation's depot to the destination shall be born by the respective SSI units. Coordinator will ensure the realization of all dues of SSI units.(If Any).

4. **SHORTAGE:** M.O.U. Holder/Coordinator will be responsible for the entire shortage against booked material for SSI Units. UPSIC can recover its dues as arrears of land revenue, under the U.P. Public Money Recovery of Dues Act, 1972.

As such, any loss or shortage or otherwise shall be recoverable from M.O.U. Holder/ Coordinator as arrears of land revenue as above said.

5. The dues which are appearing in the books of Accounts of the UPSIC, shall be the final and binding on the coordinator.

6. **GENERAL:** The Coordinator undertakes and assures UPSIC Ltd. that the Customers introduced by him to UPSIC Ltd. shall be wholly eligible SSI units duly registered with various Tax Authorities and other relevant Govt. Departments and in case UPSIC Ltd. is exposed to Tax-levy or any other statutory dues on account of any non-compliance of by the customers introduced by Coordinator, it shall be indemnified by the Coordinator. In case of failure of any of its Coordinator, UPSIC reserves the right to appoint one or more of his Coordinators over and above the existing, to boost sale. It is expected from the MOU Holders that they shall maintain consistency of lifting and expeditiously dispatch of good to SSI units in the State, on whose behalf, they are getting material lifted.

7. The Managing Director of the Corporation shall have all the right to settle the disputes (if Any) at the First Instance.

8. Disputes (if any) will be subject only to courts coming under the Kanpur Jurisdiction.

Contd.....4

ANNEXURE 'A'

S.No.	Name of Item	Qty. in MT.	Period
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Note:-

1. The above material will be standard tested qualities.
2. Exact break-up of sections/sizes/thickness to be given as per availability of the material as indicated by UPSIC. Material can be dispatched from any plant of SAIL/VSP/ at its option.
3. Coordinator shall assist the Corporation in selling the materials to SSI units only, duly registered with G.M., D.I.C. & concerned Tax Departments.
4. All disputes arising out of execution of MOU, be brought up, before the Managing Director from time to time and decision will be final and acceptable to the Coordinators.

Witnessed:

- 1.
- 2.

For.....
(Proprietor/Partners/Style) Name & Seal